



The Charolais Pavilion,
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Office Hours: Monday to Friday – 9.00am to 5.00pm
Opening Time: Gates open at 5.30am until further notice

Market Reports For Monday 5th August 2019

Market At A Glance

Prime Steers to 209p/kg & £1296
Prime Heifers to 213p/kg & £1321
Prime Bulls to 159p/kg & £978
OTM Cattle 146p/kg & £1219
Prime Lamb SQQ 206p/kg (3038)
Prime Lambs to 255p/kg & £111
Ewes to £110 (1111 Avg £74)
Calves to £285
Store Lambs to £69.50

Monday 19th August

Sale of Store Cattle

Friday 23rd August

Special Sale of Store Lambs

Catalogues & Entry Forms available by post, email or on the website
www.rugbyfarmersmart.com ~ admin@rugbyfarmersmart.com

CATTLE: 54 Forward

PRIME CATTLE: 35 HEAD

A mixed entry for quality and numbers, met a good enquiry from the Butchers and Wholesalers present, with a new customer unable to start due to numbers and trade. The smart handyweight cattle would easily be previous week's trade while the commercial cattle could be quoted 2-3p dearer in particular the heavyweight cattle. Bulls and cows would be quoted dearer on the week.

BULLS: 4 HEAD

Trade would be dearer on the week, with plain Holstein types between 123-128 ppk from Geoff Ratcliffe and grossing £740-£798. Continental's sold to £977.50 from Roundhill Farm.

STEERS:13 HEAD

An extremely mixed entry containing a lot of weight sold well and benefitted from strong demand from the ringside. Topping the section was a heavyweight Limousin from Terry Kennealy who sold others to 204ppk. Top price per head was £1296 from Hemel Hempstead, followed at £1274 from Nuthurst Heath Farm.

HEIFERS:18 HEAD

A nice entry of heifers, benefitted from the Butcher strength at ringside with each one purchasing cattle. The section and sale was topped at 213p for a quality Heifer from Terry Kennealy, who sold sisters at 210ppk. Peter Wilks sold a good trailer-load to 208ppk and averaged 201ppk for the load. Heavyweights sold to £1320 for the above heifer, grass-fed types sold to £1174.

COWS: 3 HEAD

14 cows booked in, 3 turn up and benefitted from a flying trade. Bill Windridge showed a proper finished cow which weighed 835kilo's made 146ppk and grossed £1219. Ian Birden sold 2 continental cross cows to 126ppk and 133ppk, the way that trade is if you have cows for sale SELL THEM.

Farmers, the trade looks as if it has settled at this trade and price, buyers are here for cattle and we can sell them as well as anywhere. Remember we have a cap of £28 a head commission in this ring, if you have cattle for sale ring me on 07901787636 to discuss marketing them to your best advantage.

Auctioneer: Craig Thompson

STEERS & BULLS:			
Top prices per head			
Limousin x	620kg	£1296	T V & J Kennealy
Aberdeen Angus	754kg	£1274	J Windridge & Son
Limousin x	613kg	£1251	T V & J Kennealy
South Devon	680kg	£1190	Lee & Son
South Devon	695kg	£1188	Lee & Son
Top prices per kilo			
Limousin	620kg	209ppk	T V & J Kennealy
Limousin x	613kg	204ppk	Lee & Son
South Devon	680kg	175ppk	D & E Trice
Limousin x	656kg	173ppk	Lee & Son
South Devon	695kg	171ppk	J Windridge & Son

HEIFERS:			
Top prices per head			
Limousin x	620kg	£1321	T V & J Kennealy
Limousin x	606kg	£1260	P M Wilks
Limousin x	635kg	£1257	P M Wilks
Limousin x	588kg	£1200	P M Wilks
Charolais x	638kg	£1174	R A Deeley
Top prices per kilo			
Limousin x	620kg	213ppk	T V & J Kennealy
Limousin x	530kg	210ppk	T V & J Kennealy
Limousin x	606kg	208ppk	P M Wilks
Limousin x	588kg	204ppk	P M Wilks
Limousin x	635kg	198ppk	P M Wilks

CALVES: 16 Forward

A smaller show forward today, but numbers expected in the coming weeks as autumn herds begin to calve. Top in the Natives today for strong Hereford x Bulls from Mike Pearson to £285, with small rearing bulls to £145 from Border Holdings. Heifers to £230 for Herefords from Mike. Continentals all stronger sorts with Bulls to £245 from the Tittertons for a Limousin x.

More expected in a fortnight.

Auctioneer: Martin Lloyd

SHEEP:4287

Prime Lambs: 3038 Forward SQQ 206p/kg

A day of Surprises!! First of all the numbers forward with 3038 Lambs forward despite less than 1200 being booked in. This needs to be remedied and Vendors are required to book lambs. A simple answerphone message or text will suffice but lambs not booked in may have to be processed after those booked in. The second Surprise a monumental trade of 206p/kg SQQ equal to a deadweight equivalent of 4.35p/kg!!!! Merely a matter of the right time and right place to market sheep for the coming International Quarbani Celebration this weekend. It is likely that this is an unsustainable trade and reality likely to resume next week. Those who sold today though one for the diary. In the export lambs a real premium for best sorts seeing a top of 255p/kg for 38kg Beltex from H Collins & Son, Northampton ahead of IM Allen & Partners, Leicester at 42kg for Beltex to 249p/kg. Hillside Farm saw 33kg to 242p/kg with JB Elkington 38kg to 241p/kg. Heavies a real trade and meat rewarded throughout. Top PPK to the famous Humphrey Livestock seeing 46kg to 222p/kg whilst Tash Thurston 47kg at 218p/kg and BC Burton 47kg to 209p/kg. In the lump Euro weights to £106 for 45kg from Phil Darby Structures with Barbara and the lovely Tiff Hubbard at £104.50 for 42kg Beltex. Humphrey Livestock 43.5kg to £102.50. Weight paying and topping today to £111 from PC & RA Nichols at 64kg with 58kg from the same home to £108.50 whilst Ian Lill £108 at 60kg and Hyde Lane Farms 54kg to £107.50 equal with RJ Osborn.

Lamb trade on fire and a testament to our ethos of dealing with end users as opposed to middle men. Trade though likely to bring us all to a bump next week and vendors must consult before next week. Thank you to all for there Patience today but all very well rewarded thankfully!!

Auctioneer: Tom Wrench

Spring Lambs : under 45.5kg SQQ 206p/kg			
Per Kilo			
Texel x	38.00kg	255ppk	H Collins & Son
Beltex x	42.00kg	249ppk	IM Allen & Partners
Beltex x	33.00kg	242ppk	Hillside Farm
Beltex x	38.00kg	241ppk	J B Elkington
Texel x	43.50kg	236ppk	Humphrey Livestock

Per HEAD			
Charollais x	45.00kg	£106.00	Phil Darby Structures
Beltex x	42.00kg	£104.50	IM Allen & Partners
Texel x	43.50kg	£102.50	Humphrey Livestock
Texel x	43.00kg	£101.50	IM Allen & Partners
Texel x	44.50kg	£101.00	Humphrey Livestock

Spring Lambs: OVER 45.5kg			
Per kilo			
Texel x	46.00kg	222ppk	Humphrey Livestock
Charollais x	47.00kg	218ppk	T Thurston
Texel x	47.00kg	209ppk	B C Burton
Charollais x	46.00kg	208ppk	S & J Farming
Charollais x	48.00kg	208ppk	W B Wrench

Per HEAD			
Suffolk x	64.00kg	£111.00	PC & RA Nichols
Charollais x	58.00kg	£108.50	PC & RA Nichols
Suffolk x	60.00kg	£108.00	I P Lill
Charollais x	54.00kg	£107.50	Hyde Lane Farms
Charollais x	53.00kg	£107.50	R J Osborn & Son

Store Lambs: 138 Forward

The first proper show of store lambs, with buyers still cautious at this early time. However, top today for IM Allen & Partners selling to £69.50 for Texels, with R & R Knowles close behind at £68. Longer term sorts looking the dearest trading between £45 and £50.

Auctioneer: Martin Lloyd

Cull Ewes: 1111 Forward

Another big yarding of ewes on top of a big yarding of lambs. Thank you to all vendors for their patience, and all volunteers for their help! Top today from BS&IS Wain selling Beltex to £110, with Garth Doyle selling Texel Rams to £108. P Bates sold Charollais x to £107 before Garth "The Tup Baron" sold Blue Faced Leicester Rams to £105. Ian Wain then sold Texels to £100 equal with top Suffolks of the day from Ted Taylor. Top Mules today to £86 from JD Weaver. Leaner ewes today a more difficult trade, and numbers should be monitored over the next week.

Auctioneer: Tom Wrench

Beltex x	£110	BJ & IS Wain	Suffolk x	£100	E J Taylor & Son
Texel x	£108	G K Doyle	Suffolk x	£99	M M Clarke & Sons
Charollais x	£107	P Bates	Suffolk x	£99	M M Clarke & Sons
BF Leicester x	£105	G K Doyle	Texel x	£99	M & AW Wright
Texel x	£100	BJ & IS Wain	X Bred	£97	P F Edwards



Marketing Prime Lamb

Rugby Farmers Mart, Stoneleigh Park,
Kenilworth, Warwickshire, CV8 2RG

Thursday 29th August, 3pm – 5pm

I would like to invite you to the AHDB and Rugby Farmers Market, Marketing Prime Lamb meeting, hosted by Rugby Farmers Market near Kenilworth. This practical event will focus on all aspects of marketing prime lamb. There will be a practical selection for slaughter demo and classification competition, a lamb butchery demo and a chance to hear about the new £1.4million lamb promotion campaign from AHDB Beef & Lamb.

Date: Thursday 29th August

Time: 2.30pm – 5.00pm

Location: Rugby Farmers Market, Stoneleigh Park, Kenilworth, Warwickshire, CV8 2RG

Agenda

This event cover topics including:

- Lamb selection for slaughter – Richard Whittington, AHDB Beef & Lamb selection team
- Lamb butchery demo – Martin Eccles, AHDB Beef & Lamb trade marketing team
- Lamb hits you in the chops marketing campaign – Gareth Renowden, AHDB consumer marketing team

Rugby farmers mart will be holding their annual North Country Mule show starting at 5pm.

To book your place please email admin@rugbyfarmersmart.com or call 02476 697 731 and let us know of any special dietary requirements.

I look forward to seeing you.

Kind regards,

Amy Hughes
Knowledge Exchange Manager – Midlands
AHDB Beef & Lamb

**Please bring clean and disinfectable footwear*



Full Time Lairage Manager (Competitive Salary)

Main Purpose of Job

Working alongside the Livestock Coordinator, reporting directly to the Site Operations Manager. You will lead the Lairage Team from the intake of animals, storage and despatch to the slaughter hall by following procedures laid down in the Company Animal Welfare Policy whilst ensuring best Animal Welfare is being practised at all times.

Main Duties

- Managing lairage personnel to ensure the most efficient utilisation of time and resource to produce food safe products to the correct specification.
- Upholding the adherence of all employees to good manufacturing policy as detailed in the Food Safety and Quality Manual.
- Following the highest Animal Welfare Standards at all times.
- Being responsible for the "clean-as-you-go" hygiene and housekeeping policy.
- Liaising with maintenance personnel to ensure that all break-down maintenance tasks are performed immediately to minimise the production line down-time.
- Liaising constantly with the Site Operations Manager, Quality Manager and general office to review the key performance measures.
- Promoting a safe working environment, particularly in relation to the correct operation of machinery and equipment to ensure the Health & Safety and wellbeing of all employees.
- Ensure that all staff, including agency staff are trained against written procedures and relevant hygiene rules.
- To carry out any other reasonable requests that help drive the business forward.

Experience and Skill Level

- Animal Welfare certification preferred. Training available if not.
- Ability to convey written and verbal instructions to staff at all levels.
- IT Skills desired
- Experience in handling of live animals desired.

Personal Qualities

- Good leadership skills as well as being able to work as part of a team.
- Capable of bringing the best out of people.
- Able to coach and assist all staff dealing with any problems that may arise.

**To apply please forward your CV and covering letter to
Janis.untener@jananmeat.co.uk.
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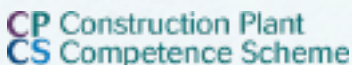
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**Monday 19th August
Sale of Store Cattle**

**Friday 23rd August
Special Sale of Store Lambs**

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rugbyfarmersmartltd

Vendors who are wishing to sell stock please feel free to contact:

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Martin Lloyd - 07972 375351

Craig Thompson - 07901 787636

Steve Martin - 07960 085950

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